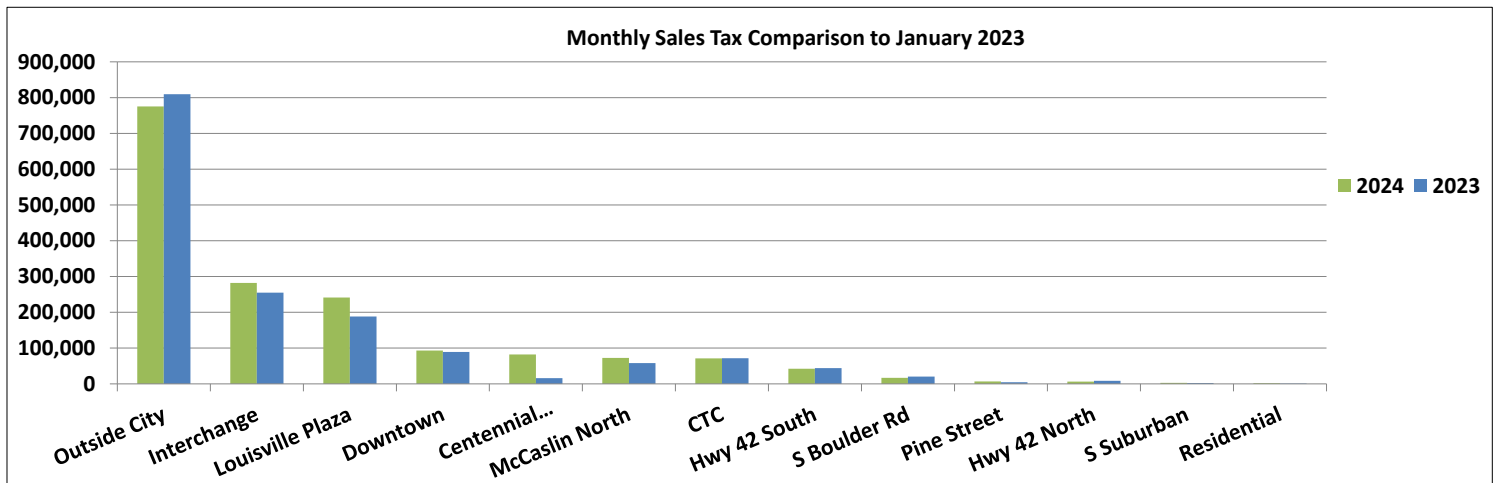
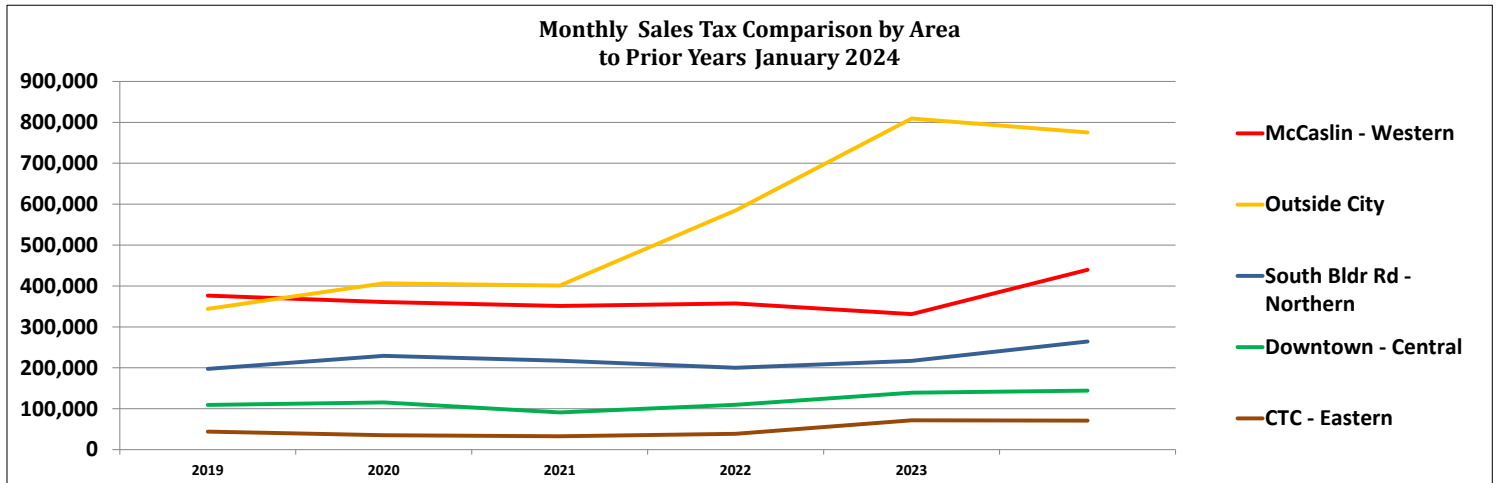


CITY OF LOUISVILLE									
Revenue History 2019 through 2024									
YEAR	MONTH	SALES TAX	USE TAX	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT	Bag Tax	TOTAL
2024	JANUARY	1,694,541	231,929	113,184	172,085	19,052	-	-	2,230,791
	FEBRUARY								
	MARCH								
	APRIL								
	MAY								
	JUNE								
	JULY								
	AUGUST								
	SEPTEMBER								
	OCTOBER								
	NOVEMBER								
	DECEMBER								
YTD TOTALS		1,694,541	231,929	113,184	172,085	19,052	-	-	2,230,791
YTD Variance % to Prior Year		8.0%	48.7%	-52.6%	9.3%	137.3%			4.8%
2023	JANUARY	1,568,367	155,955	238,897	157,506	8,027	-	-	2,128,752
	FEBRUARY	1,539,730	208,668	99,366	106,393	15,663	2,715	-	1,972,536
	MARCH	2,030,246	223,743	219,554	157,285	12,178	-	71,169	2,714,176
	APRIL	1,476,283	774,627	100,712	215,093	25,843	-	(46)	2,592,512
	MAY	1,841,030	154,813	100,612	130,404	46,617	-	46	2,273,522
	JUNE	2,023,204	223,473	101,731	129,621	55,112	-	52,606	2,585,746
	JULY	1,723,776	580,457	289,594	106,004	60,716	-	2,351	2,762,896
	AUGUST	1,649,459	84,672	105,041	156,199	43,180	-	419	2,038,970
	SEPTEMBER	1,847,642	223,587	43,341	119,898	52,083	-	34,601	2,321,151
	OCTOBER	1,560,040	98,476	174,305	201,959	44,457	-	1,782	2,081,018
	NOVEMBER	1,560,759	336,826	93,138	167,370	29,255	799	677	2,188,824
	DECEMBER	2,583,946	373,162	115,007	188,882	20,146	72,904	42,098	3,396,144
YTD TOTALS		21,404,481	3,438,458	1,681,299	1,836,613	413,278	76,418	205,702	29,056,248
Totals Post BAP Refund		21,299,674	3,123,008	1,681,299	1,836,613	413,278	76,418	205,702	28,635,991
2023 Adjusted Budget		22,050,630	2,625,630	1,030,780	2,040,910	373,660		200,000	28,321,610
Budget vs Actual Variance		-3.4%	18.9%	63.1%	-10.0%	10.6%		2.9%	1.1%
YTD Variance *Post BAP		6.9%	17.8%	-55.5%	-3.3%	31.3%	21.6%	8.9%	-0.5%
YTD Variance % to Prior Year		7.4%	29.7%	-55.5%	-3.3%	31.3%	21.6%	8.9%	1.0%
2022	JANUARY	1,290,514	176,432	130,345	128,149	3,109	208		1,728,758
	FEBRUARY	1,190,326	193,090	51,720	119,067	6,032	14,265		1,574,500
	MARCH	1,873,155	194,188	116,141	239,724	15,574	17,376	46,850	2,503,008
	APRIL	1,716,488	166,822	103,279	171,550	21,231	2,336		2,181,706
	MAY	1,596,606	141,953	156,057	162,552	37,751	817		2,095,736
	JUNE	1,977,923	363,695	166,434	145,676	30,068	-	50,020	2,683,797
	JULY	1,582,397	282,381	250,332	133,511	47,010	12,466		2,308,096
	AUGUST	1,732,722	170,194	577,453	169,804	63,940	8,651		2,722,763
	SEPTEMBER	1,769,359	333,062	1,252,503	155,205	22,131	-	46,134	3,578,394
	OCTOBER	1,469,642	176,355	329,917	214,840	42,562	15		2,233,332
	NOVEMBER	1,368,473	102,994	61,392	134,481	10,985	-		1,678,325
	DECEMBER	2,355,727	350,061	582,602	123,871	14,445	6,724	45,940	3,479,370
YTD TOTALS		19,923,333	2,651,227	3,778,176	1,898,431	314,836	62,857	188,944	28,767,785
2022 Adjusted Budget		20,145,920	2,386,940	1,532,520	1,914,660	319,480		101,250	26,400,770
Budget vs Actual Variance		-1.1%	11.1%	146.5%	-0.8%	-1.5%		86.6%	9.0%
YTD Variance % to Prior Year		9.1%	27.0%	54.8%	5.1%	16.0%	-33.9%		15.3%
2021	JANUARY	1,093,893	151,922	76,766	165,964	8,893	13,085		1,510,523
	FEBRUARY	1,048,733	123,647	175,248	141,326	9,311	9,343		1,507,607
	MARCH	1,473,421	187,196	497,955	118,578	12,589	1,431		2,291,171
	APRIL	1,447,875	92,613	880,417	156,795	13,198	3,434		2,594,332
	MAY	1,463,795	142,433	69,429	145,625	17,757	14,572		1,853,611
	JUNE	1,836,453	206,969	39,899	182,192	26,986	5,542		2,298,042
	JULY	1,460,976	121,088	(32,980)	144,891	38,956	15,499		1,748,430
	AUGUST	1,372,626	152,120	152,949	160,162	40,187	2,490		1,880,534
	SEPTEMBER	1,641,416	215,222	45,706	163,655	31,783	13,666		2,111,448
	OCTOBER	1,534,805	152,057	164,302	148,773	34,618	12,142		2,046,696
	NOVEMBER	1,503,261	162,041	156,565	144,254	23,667	1,145		1,990,933
	DECEMBER	2,377,087	379,832	214,495	134,883	13,526	2,814		3,122,637
YTD TOTALS		18,254,341	2,087,139	2,440,753	1,807,098	271,471	95,163		24,955,964
2021 Adjusted Budget		16,007,490	1,709,960	1,896,860	1,497,390	227,360			21,339,060
Budget vs Actual Variance		14.0%	22.1%	28.7%	20.7%	19.4%			16.9%
YTD Variance % to Prior Year		16.9%	39.3%	43.3%	19.3%	48.7%	-79.1%		19.0%
2020	JANUARY	1,146,885	139,124	167,476	143,490	20,259	10,328		1,627,562
	FEBRUARY	1,010,556	181,982	213,379	138,820	18,916	62,695		1,626,348
	MARCH	1,453,347	128,050	101,197	68,233	17,511	33,347		1,801,683
	APRIL	1,043,220	102,057	369,619	61,493	4,291	56,334		1,637,014
	MAY	1,104,718	86,298	182,958	52,846	7,772	34,308		1,468,899
	JUNE	1,620,670	135,567	62,081	152,603	13,238	126,571		2,110,730
	JULY	1,231,987	76,551	53,104	160,605	20,902	7,733		1,550,883
	AUGUST	1,176,398	83,836	53,404	155,256	24,833	26,419		1,520,146
	SEPTEMBER	1,500,877	105,141	136,333	145,388	18,154	48,695		1,954,587
	OCTOBER	1,274,200	123,011	36,568	192,352	17,622	7,756		1,651,508
	NOVEMBER	1,137,481	83,349	218,216	100,847	10,177	35,354		1,585,423
	DECEMBER	1,920,601	252,875	109,363	142,948	8,882	5,392		2,440,062
YTD TOTALS		15,620,940	1,497,840	1,703,698	1,514,880	182,557	454,931		20,974,845
2020 Adjusted Budget		14,616,360	1,189,540	1,895,060	1,041,660	181,890			18,924,510
Budget vs Actual Variance		6.9%	25.9%	-10.1%	45.4%	0.4%			10.8%
YTD Variance % to Prior Year		-2.9%	-12.9%	-18.4%	-12.7%	-59.9%	-67.1%		-10.6%
2019	JANUARY	1,071,558	127,245	86,502	201,074	21,423	18,826		1,526,627
	FEBRUARY	936,429	147,890	265,760	118,258	21,707	67,844		1,557,888
	MARCH	1,334,863	152,930	65,076	142,231	27,356	74,188		1,796,643
	APRIL	1,159,948	284,945	203,698	123,778	30,600	27,803		1,830,773
	MAY	1,223,169	92,960	281,555	162,333	44,797	105,311		1,910,125
	JUNE	1,579,107	154,476	324,102	109,552	53,263	44,863		2,265,363
	JULY	1,366,196	95,129	208,918	160,122	62,859	22,182		1,915,406
	AUGUST	1,488,654	113,156	88,430	145,808	57,724	810,122		2,703,894
	SEPTEMBER	1,501,976	140,882	143,151	143,031	46,348	30,769		2,006,157
	OCTOBER	1,338,241	99,425	142,592	178,136	42,935	157,833		1,959,161
	NOVEMBER	1,208,379	101,710	213,900	126,120	27,259	7,513		1,684,881
	DECEMBER	1,878,105	209,877	64,581	125,652	18,444	13,666		2,310,324
YTD TOTALS		16,086,625	1,720,626	2,088,265	1,736,096	454,714	1,380,919		23,467,244
YTD Variance % to Prior Year		5.0%	19.1%	-8.1%	-14.6%	-3.8%	142.5%		6.2%

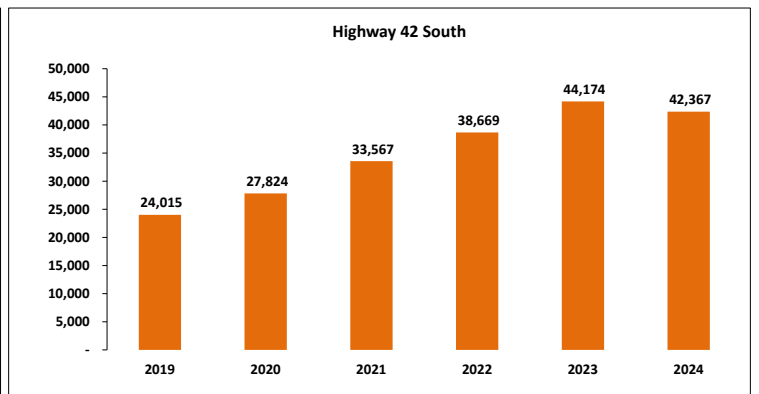
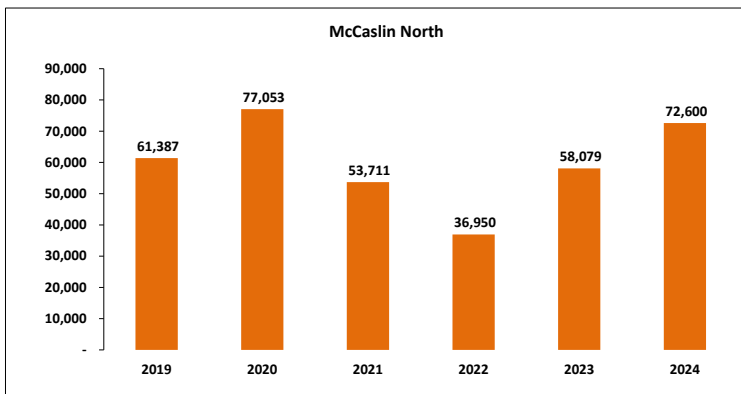
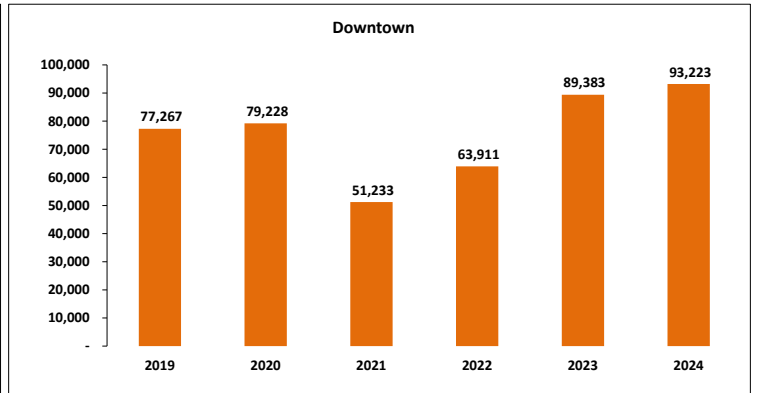
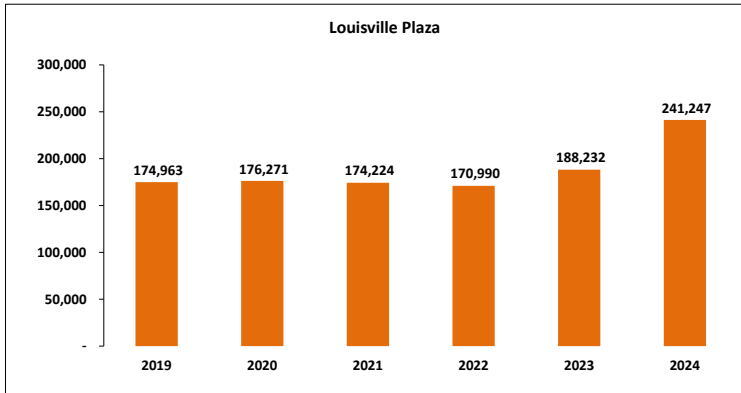
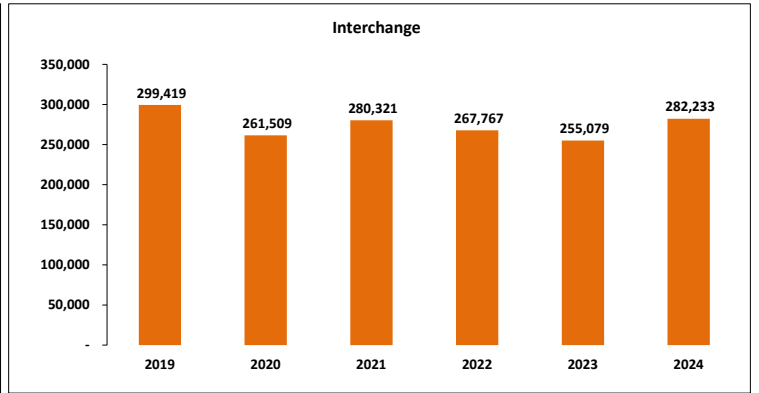
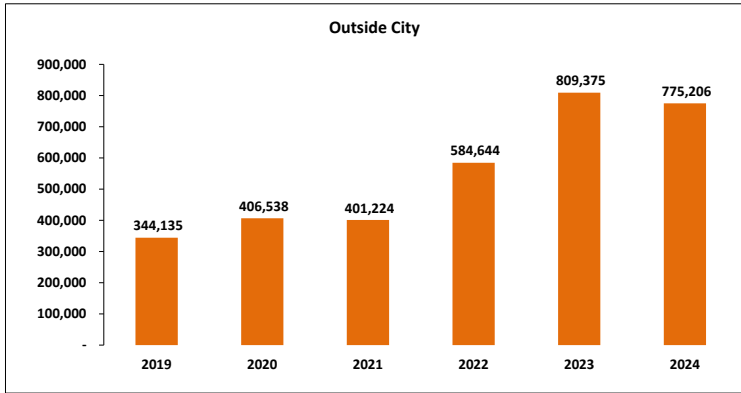
Monthly Sales Tax Revenue Comparisons by Area (January 2024)

AREA NAME	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Actual	% Of Total	% Change
Outside City	344,135	406,538	401,224	584,644	809,375	775,206	45.7%	-4.2%
Interchange	299,419	261,509	280,321	267,767	255,079	282,233	16.7%	10.6%
Louisville Plaza	174,963	176,271	174,224	170,990	188,232	241,247	14.2%	28.2%
Downtown	77,267	79,228	51,233	63,911	89,383	93,223	5.5%	4.3%
Centennial Valley	12,124	18,435	14,926	51,287	15,809	82,062	4.8%	419.1%
McCaslin North	61,387	77,053	53,711	36,950	58,079	72,600	4.3%	25.0%
CTC	44,267	35,178	32,710	38,662	71,739	71,077	4.2%	-0.9%
Hwy 42 South	24,015	27,824	33,567	38,669	44,174	42,367	2.5%	-4.1%
S Boulder Rd	16,573	45,496	38,424	24,285	20,366	16,800	1.0%	-17.5%
Pine Street	7,110	6,903	5,290	5,293	4,544	6,819	0.4%	50.1%
Hwy 42 North	5,919	7,449	4,893	4,996	8,352	6,299	0.4%	-24.6%
S Suburban	3,507	3,670	2,462	1,447	2,316	2,741	0.2%	18.4%
Residential	872	1,331	908	1,614	919	1,866	0.1%	103.0%
Total Revenue	1,071,558	1,146,885	1,093,893	1,290,514	1,568,367	1,694,541		
% Of Change	-6.2%	7.0%	-4.6%	18.0%	21.5%	8.0%		

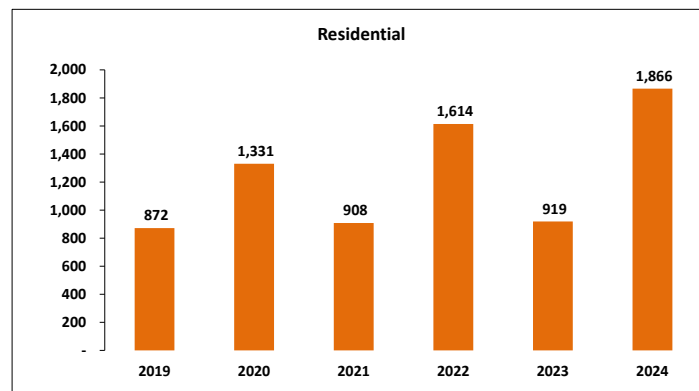
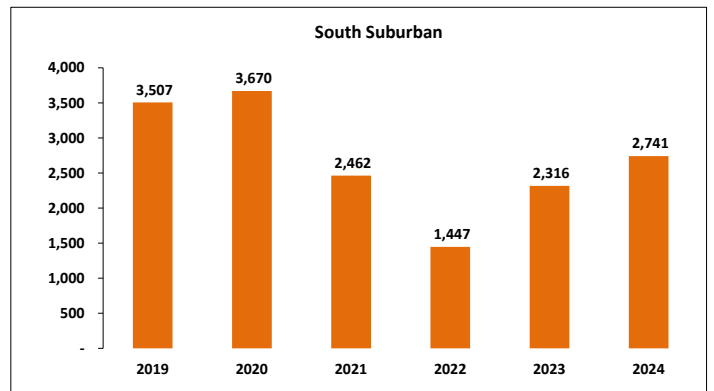
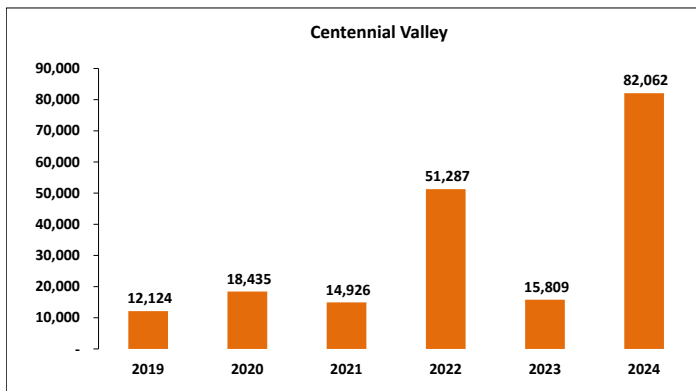
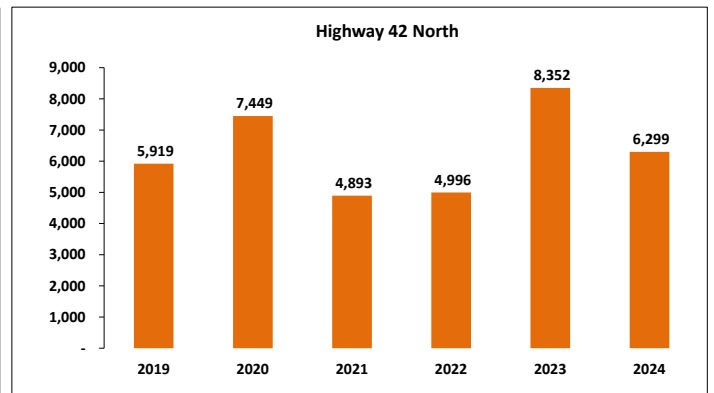
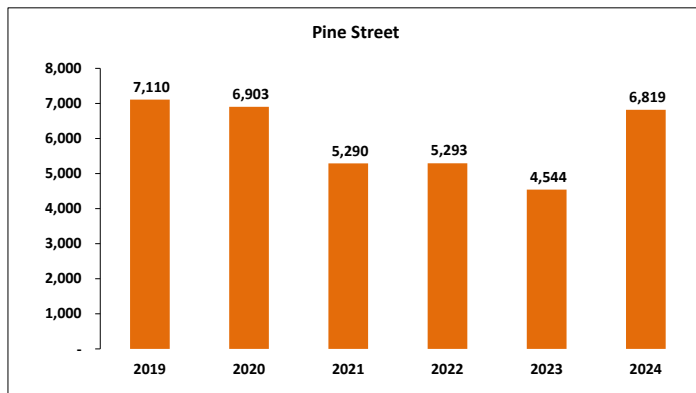
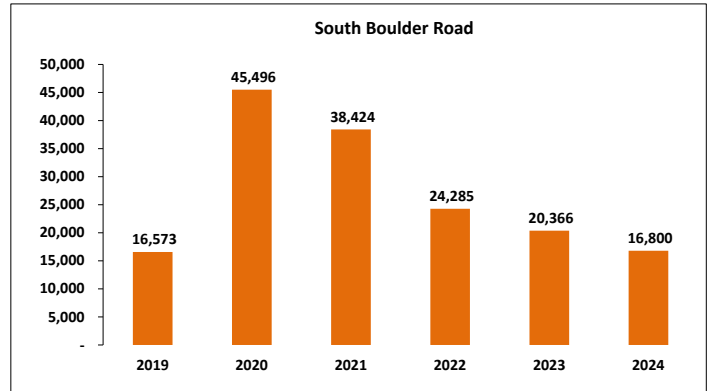
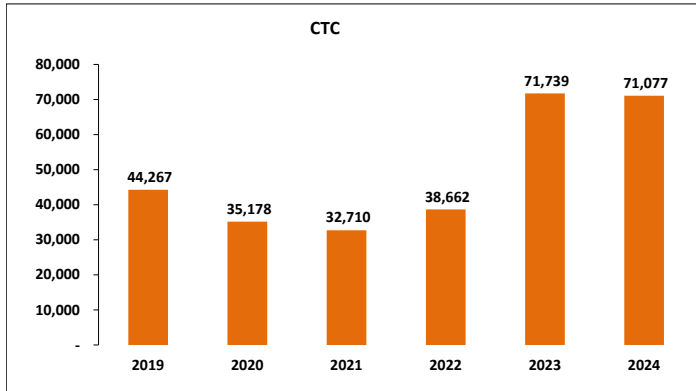


CITY OF LOUISVILLE
Revenue History by Area (January 2024)

	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	2024	% Var	% of Total
Outside City	344,135	12.8%	406,538	18.1%	401,224	-1.3%	584,644	45.7%	809,375	38.4%	775,206	38.4%	45.75%
Interchange	299,419	-1.5%	261,509	-12.7%	280,321	7.2%	267,767	-4.5%	255,079	-4.7%	282,233	-4.7%	16.66%
Louisville Plaza	174,963	-16.9%	176,271	0.7%	174,224	-1.2%	170,990	-1.9%	188,232	10.1%	241,247	10.1%	14.24%
Downtown	77,267	5.9%	79,228	2.5%	51,233	-35.3%	63,911	24.7%	89,383	39.9%	93,223	39.9%	5.50%
Centennial Valley	12,124	-77.4%	18,435	52.0%	14,926	-19.0%	51,287	243.6%	15,809	-69.2%	82,062	-69.2%	4.84%
McCaslin North	61,387	7.4%	77,053	25.5%	53,711	-30.3%	36,950	-31.2%	58,079	57.2%	72,600	57.2%	4.28%
CTC	44,267	-12.5%	35,178	-20.5%	32,710	-7.0%	38,662	18.2%	71,739	85.6%	71,077	85.6%	4.19%
Hwy 42 South	24,015	-3.3%	27,824	15.9%	33,567	20.6%	38,669	15.2%	44,174	14.2%	42,367	14.2%	2.50%
South Boulder Rd	16,573	-60.0%	45,496	174.5%	38,424	-15.5%	24,285	-36.8%	20,366	-16.1%	16,800	-16.1%	0.99%
Pine Street	7,110	-27.3%	6,903	-2.9%	5,290	-23.4%	5,293	0.1%	4,544	-14.2%	6,819	-14.2%	0.40%
Hwy 42 North	5,919	-26.9%	7,449	25.8%	4,893	-34.3%	4,996	2.1%	8,352	67.2%	6,299	67.2%	0.37%
South Suburban	3,507	-1.5%	3,670	4.6%	2,462	-32.9%	1,447	-41.3%	2,316	60.1%	2,741	60.1%	0.16%
Residential	872	114.8%	1,331	52.6%	908	-31.8%	1,614	77.8%	919	-43.0%	1,866	-43.0%	0.11%
	1,071,558	-6.2%	1,146,885	7.0%	1,093,893	-4.6%	1,290,514	18.0%	1,568,367	21.5%	1,694,541	8.0%	

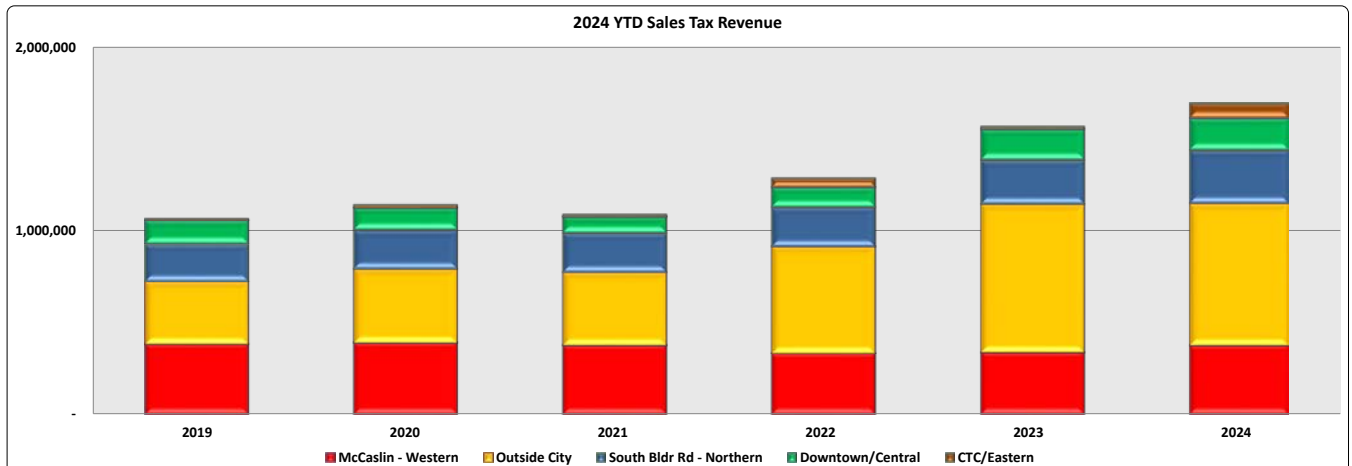
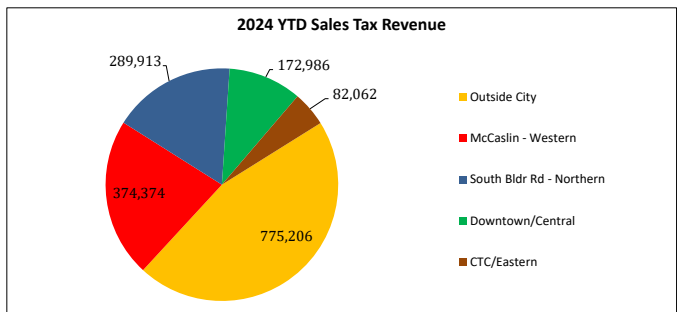
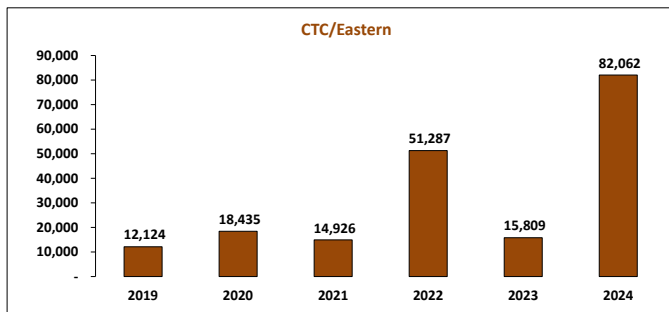
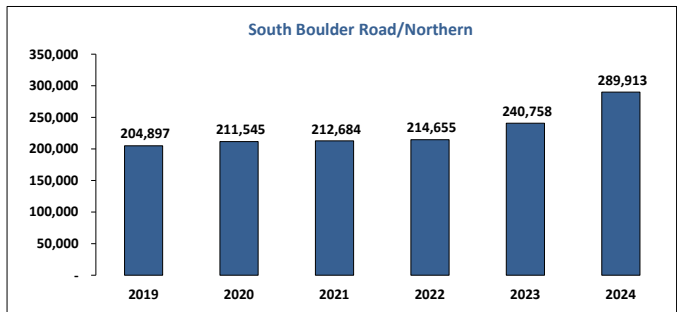
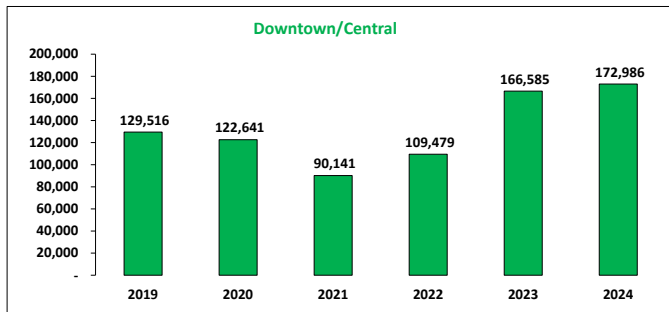
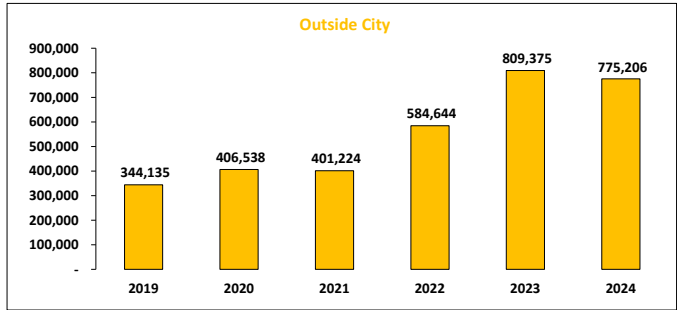
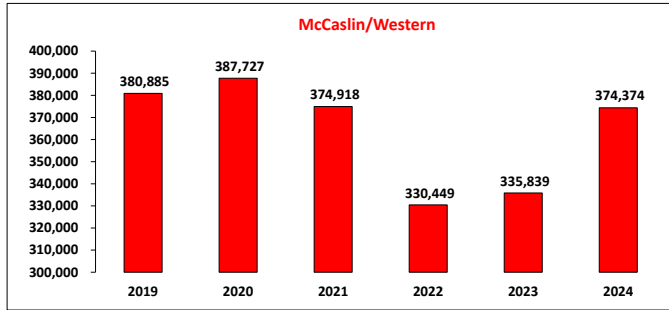


CITY OF LOUISVILLE
Revenue History by Area (January 2024)



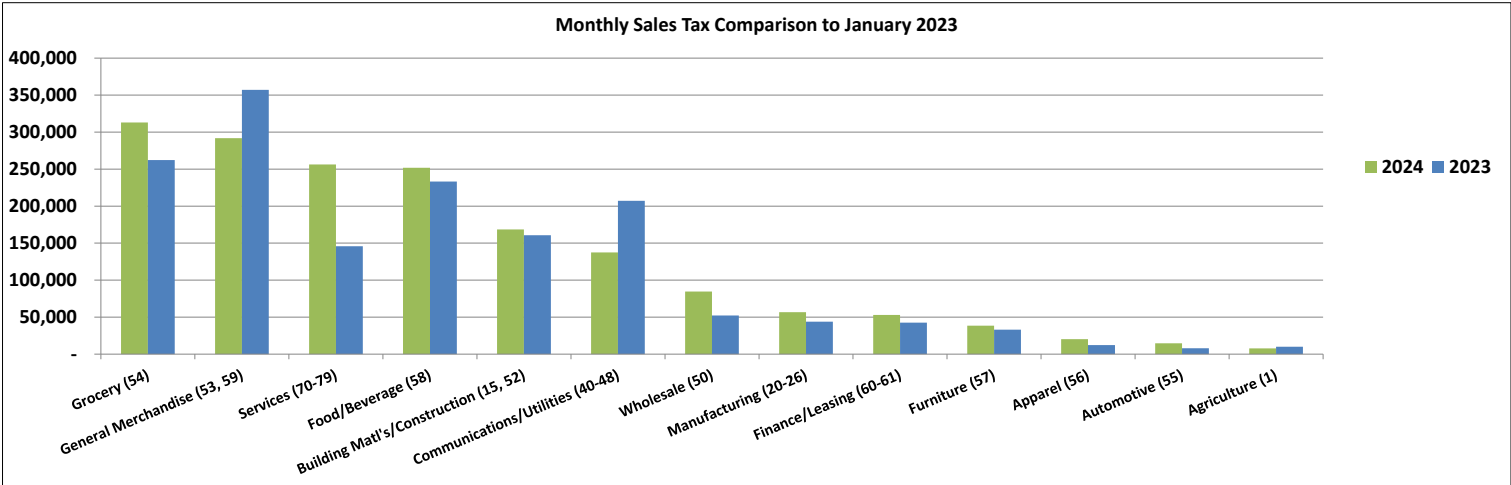
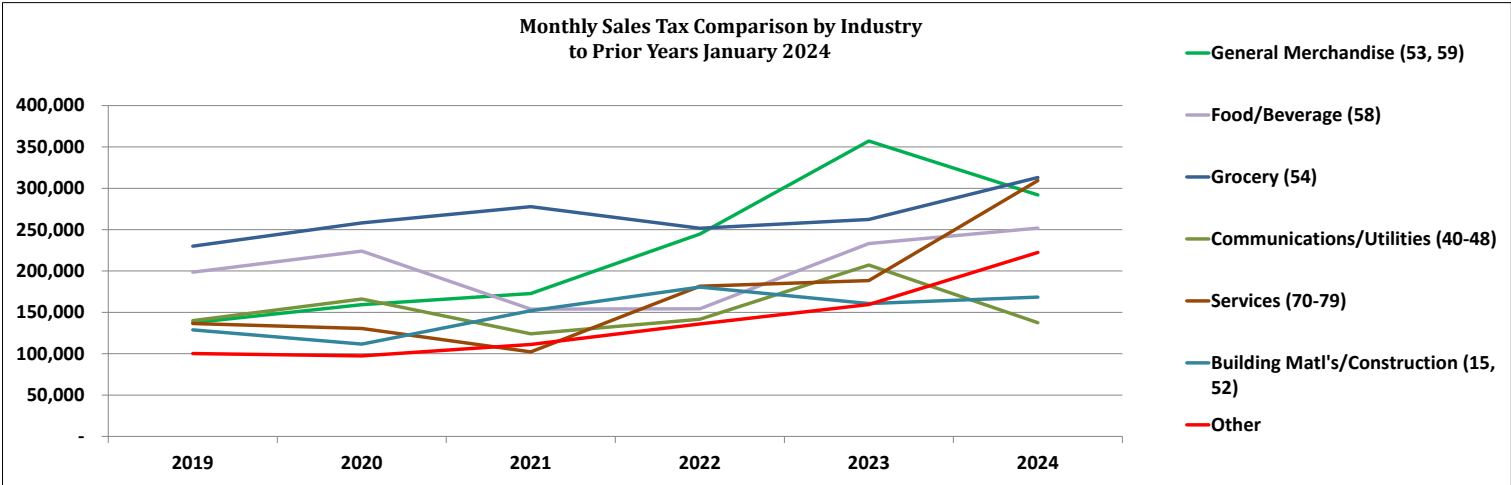
CITY OF LOUISVILLE
Sales Tax Revenue History by Area (January 2024)

	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	2024	% Var	% of Total
Outside City	344,135	-15.3%	406,538	18.1%	401,224	-1.3%	584,644	45.7%	809,375	38.4%	775,206	-4.2%	45.7%
McCaslin - Western	380,885	-6.2%	387,727	1.8%	374,918	-3.3%	330,449	-11.9%	335,839	1.6%	374,374	11.5%	22.1%
South Bldr Rd - Northern	204,897	-2.9%	211,545	3.2%	212,684	0.5%	214,655	0.9%	240,758	12.2%	289,913	20.4%	17.1%
Downtown/Central	129,516	-36.2%	122,641	-5.3%	90,141	-26.5%	109,479	21.5%	166,585	52.2%	172,986	3.8%	10.2%
CTC/Eastern	12,124	-65.5%	18,435	52.0%	14,926	-19.0%	51,287	243.6%	15,809	-69.2%	82,062	419.1%	4.8%
	1,071,558	-6.2%	1,146,885	7.0%	1,093,893	-4.6%	1,290,514	18.0%	1,568,367	21.5%	1,694,541	8.0%	



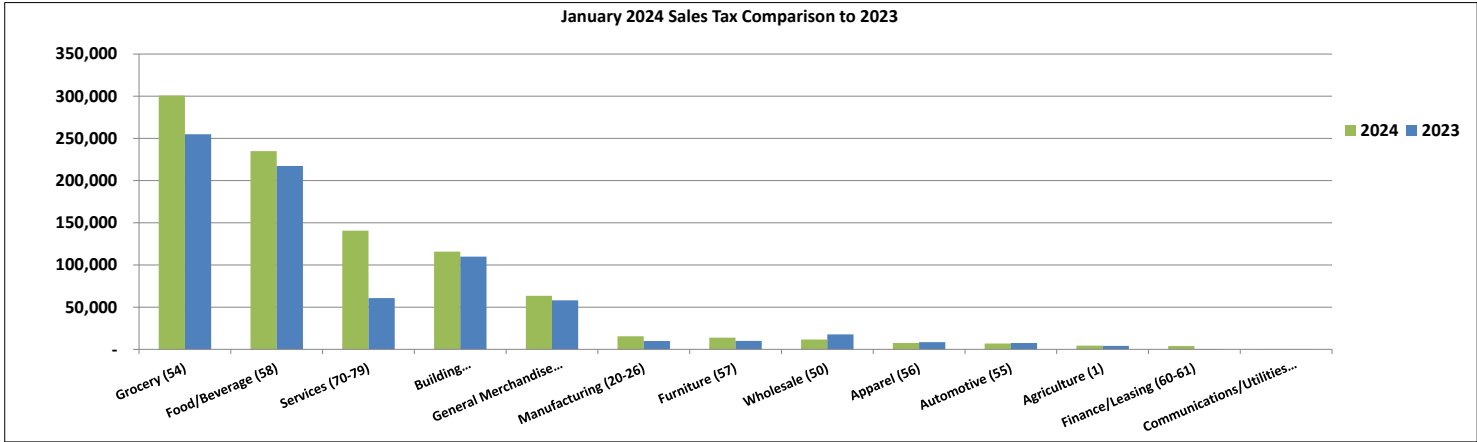
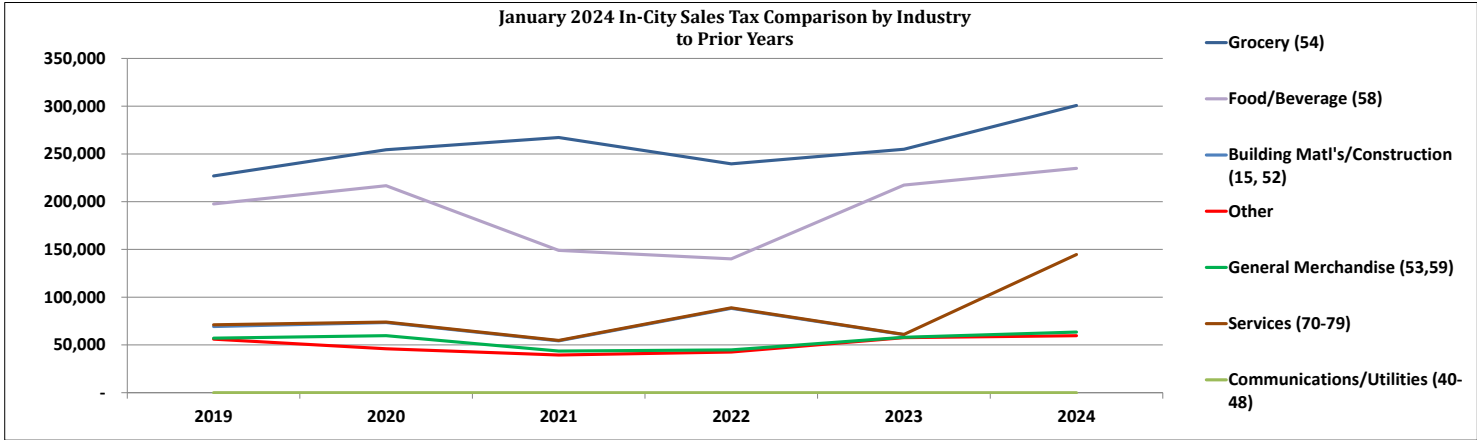
Monthly Sales Tax Revenue Comparisons by Industry (January 2024)

AREA NAME	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Actual	% Of Total	% Change
Grocery (54)	230,023	258,129	277,793	251,592	262,264	313,057	18.5%	19.4%
General Merchandise (53, 59)	137,431	159,278	172,706	244,640	357,169	291,906	17.2%	-18.3%
Services (70-79)	109,167	95,825	72,392	147,157	145,871	256,381	15.1%	75.8%
Food/Beverage (58)	198,504	224,020	153,902	154,359	233,194	251,884	14.9%	8.0%
Building Matl's/Construction (15, 52)	128,830	111,617	151,985	180,571	160,701	168,487	9.9%	4.8%
Communications/Utilities (40-48)	140,062	166,036	124,061	141,691	207,215	137,403	8.1%	-33.7%
Wholesale (50)	20,282	27,330	48,854	34,300	52,277	84,578	5.0%	61.8%
Manufacturing (20-26)	41,019	30,198	26,454	37,853	43,949	56,643	3.3%	28.9%
Finance/Leasing (60-61)	27,344	34,626	29,824	34,497	42,565	52,976	3.1%	24.5%
Furniture (57)	24,609	20,464	18,867	30,552	32,998	38,533	2.3%	16.8%
Apparel (56)	6,906	8,651	6,788	11,858	12,194	20,262	1.2%	66.2%
Automotive (55)	2,994	6,052	5,129	13,331	7,917	14,707	0.9%	85.8%
Agriculture (1)	4,387	4,658	5,137	8,114	10,053	7,725	0.5%	-23.2%
Totals	1,071,558	1,146,885	1,093,893	1,290,514	1,568,367	1,694,541		
% Of Change	-6.2%	7.0%	-4.6%	18.0%	21.5%	8.0%		



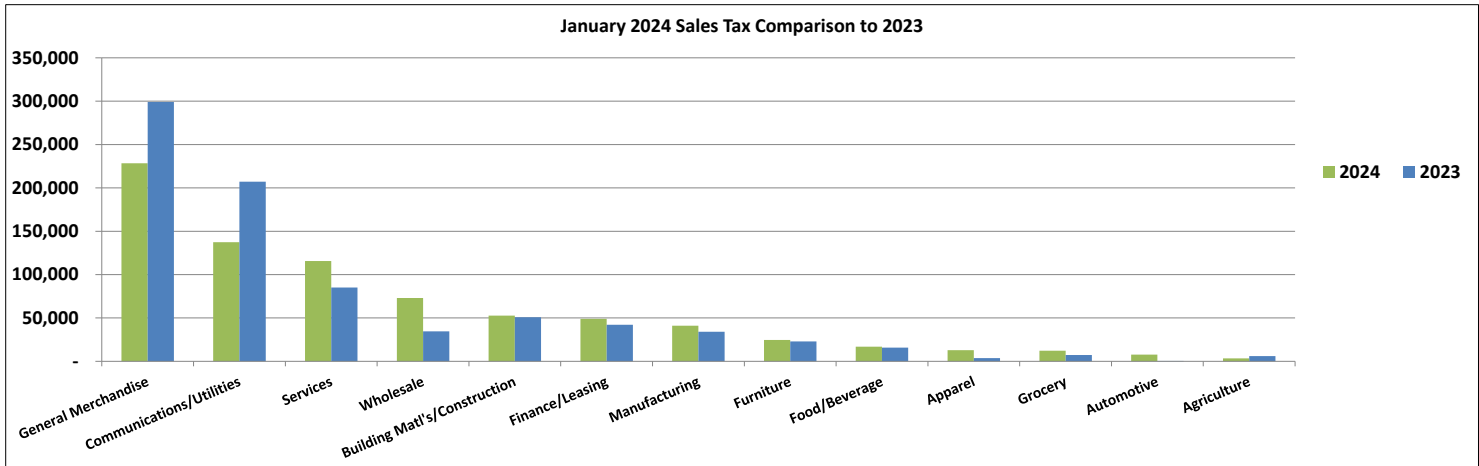
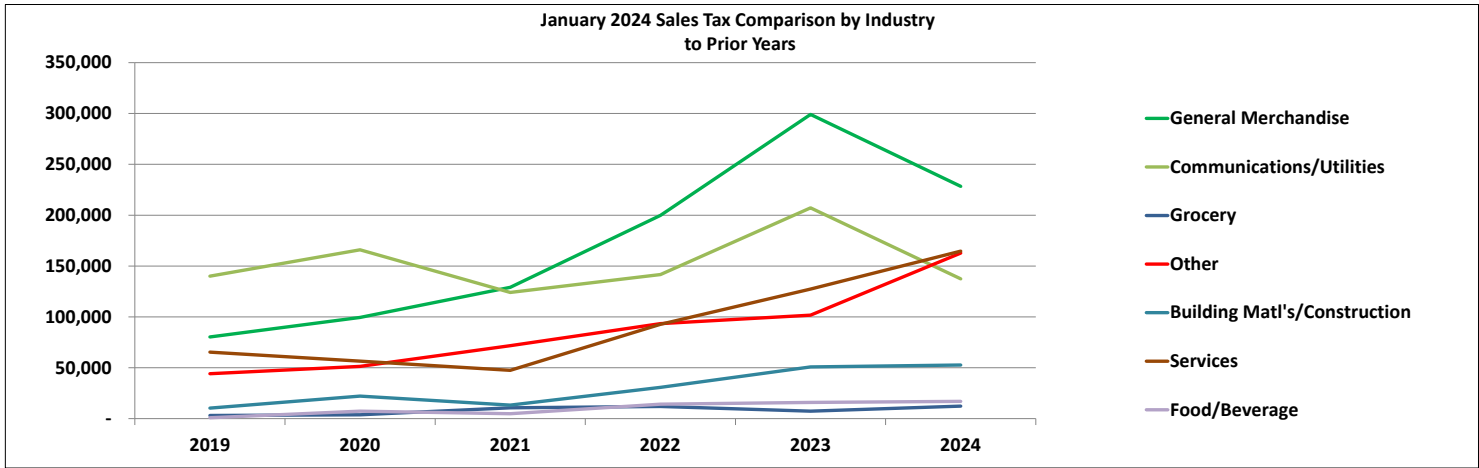
Sales Tax Revenue Comparisons by Industry - Inside City Area (January 2024)

INDUSTRY NAME	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Actual	% Of Total	% Change
Grocery (54)	226,944	254,404	267,163	239,639	254,965	300,769	32.7%	18.0%
Food/Beverage (58)	197,656	216,729	149,037	140,122	217,337	234,927	25.6%	8.1%
Services (70-79)	69,319	73,456	54,267	88,321	60,729	140,741	15.3%	131.8%
Building Mat'l's/Construction (15, 52)	118,502	89,428	138,654	149,830	109,846	115,782	12.6%	5.4%
General Merchandise (53,59)	57,143	59,781	43,605	44,774	58,089	63,489	6.9%	9.3%
Manufacturing (20-26)	27,542	16,518	12,979	5,617	9,911	15,508	1.7%	56.5%
Furniture (57)	10,385	7,417	6,934	7,896	10,070	13,864	1.5%	37.7%
Wholesale (50)	4,620	5,856	5,851	12,494	17,670	11,597	1.3%	-34.4%
Apparel (56)	6,259	5,765	3,850	4,734	8,465	7,418	0.8%	-12.4%
Automotive (55)	2,947	6,052	5,129	7,628	7,472	6,891	0.7%	-7.8%
Agriculture (1)	4,301	4,396	4,721	4,238	4,071	4,403	0.5%	8.2%
Finance/Leasing (60-61)	1,806	537	473	573	363	3,939	0.4%	984.0%
Communications/Utilities (40-48)	-	8	7	4	4	6	0.0%	53.5%
Totals	727,423	740,347	692,669	705,870	758,992	919,335		
% Of Change	-13.1%	1.8%	-6.4%	1.9%	7.5%	21.1%		



Sales Tax Revenue Comparisons by Industry - Outside City Area (January 2024)

INDUSTRY NAME	2019 Actual	2020 Actual	2021 Actual	2022 Actual	2023 Actual	2024 Actual	% Of Total	% Change
General Merchandise	80,287	99,497	129,101	199,866	299,080	228,417	29.5%	-23.6%
Communications/Utilities	140,062	166,028	124,055	141,687	207,211	137,397	17.7%	-33.7%
Services	39,848	22,369	18,125	58,836	85,143	115,640	14.9%	35.8%
Wholesale	15,662	21,474	43,003	21,806	34,607	72,981	9.4%	110.9%
Building Matl's/Construction	10,328	22,189	13,331	30,740	50,855	52,705	6.8%	3.6%
Finance/Leasing	25,538	34,088	29,352	33,924	42,202	49,037	6.3%	16.2%
Manufacturing	13,477	13,680	13,475	32,236	34,038	41,135	5.3%	20.8%
Furniture	14,224	13,047	11,933	22,656	22,927	24,669	3.2%	7.6%
Food/Beverage	848	7,291	4,865	14,238	15,857	16,956	2.2%	6.9%
Apparel	647	2,886	2,938	7,124	3,729	12,844	1.7%	244.4%
Grocery	3,080	3,726	10,630	11,953	7,299	12,288	1.6%	68.3%
Automotive	47	-	-	5,703	445	7,817	1.0%	1656.5%
Agriculture	86	262	416	3,876	5,982	3,322	0.4%	-44.5%
Totals	344,135	406,538	401,224	584,644	809,375	775,206		
% Of Change	12.8%	18.1%	-1.3%	45.7%	38.4%	-4.2%		



Revenue History by Industry (January 2024)

	2019	% Var	2020	% Var	2021	% Var	2022	% Var	2023	% Var	2024	% Var	% of Total
Merchandise	137,431	-1.2%	159,278	15.9%	172,706	8.4%	244,640	41.7%	357,169	46.0%	291,906	-18.3%	22.8%
Grocery	230,023	-18.9%	258,129	12.2%	277,793	7.6%	251,592	-9.4%	262,264	4.2%	313,057	19.4%	16.7%
Food/Beverage	198,504	1.2%	224,020	12.9%	153,902	-31.3%	154,359	0.3%	233,194	51.1%	251,884	8.0%	14.9%
Bldg Mat'l's.	128,830	11.7%	111,617	-13.4%	151,985	36.2%	180,571	18.8%	160,701	-11.0%	168,487	4.8%	10.2%
Services	109,167	-14.8%	95,825	-12.2%	72,392	-24.5%	147,157	103.3%	145,871	-0.9%	256,381	75.8%	9.3%
Comm/Util.	140,062	0.4%	166,036	18.5%	124,061	-25.3%	141,691	14.2%	207,215	46.2%	137,403	-33.7%	13.2%
Manufacturing	41,019	-19.7%	30,198	-26.4%	26,454	-12.4%	37,853	43.1%	43,949	16.1%	56,643	28.9%	2.8%
Wholesale	20,282	-18.2%	27,330	34.7%	48,854	78.8%	34,300	-29.8%	52,277	52.4%	84,578	61.8%	3.3%
Fin./Lease	27,344	-1.0%	34,626	26.6%	29,824	-13.9%	34,497	15.7%	42,565	23.4%	52,976	24.5%	2.7%
Furniture	24,609	20.4%	20,464	-16.8%	18,867	-7.8%	30,552	61.9%	32,998	8.0%	38,533	16.8%	2.1%
Apparel	6,906	25.5%	8,651	25.3%	6,788	-21.5%	11,858	74.7%	12,194	2.8%	20,262	66.2%	0.8%
Automotive	2,994	-47.9%	6,052	102.1%	5,129	-15.2%	13,331	159.9%	7,917	-40.6%	14,707	85.8%	0.5%
Agriculture	4,387	-7.1%	4,658	6.2%	5,137	10.3%	8,114	58.0%	10,053	23.9%	7,725	-23.2%	0.6%
	1,071,558	-6.2%	1,146,885	7.0%	1,093,893	-4.6%	1,290,514	18.0%	1,568,367	21.5%	1,694,541	8.0%	

