

CITY OF LOUISVILLE

Revenue History
2006 through 2010

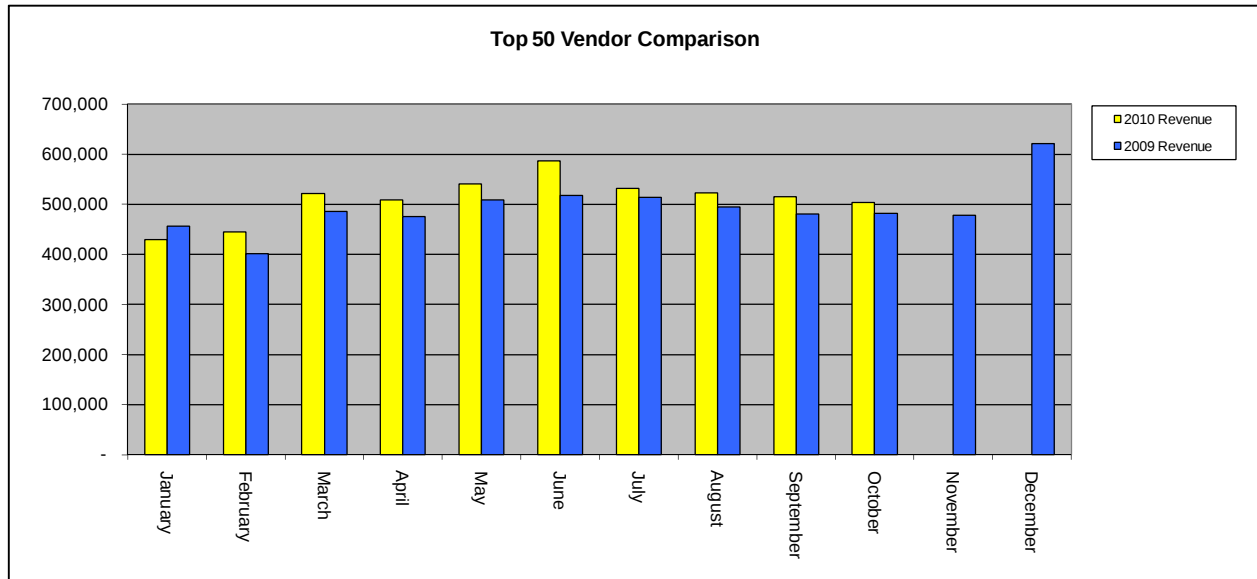
YEAR	MONTH	SALES TAX	HPT	BLDG USE TAX	AUTO USE TAX	LODGING TAX	AUDIT REVENUE	TOTAL
2010	JANUARY	629,168	23,293	4,958	66,070	15,093	2,611	741,193
	FEBRUARY	581,987	21,546	19,291	61,173	15,512	10,409	709,917
	MARCH	745,363	27,595	45,287	62,819	19,765	5,559	906,387
	APRIL	692,857	25,651	16,038	62,576	19,502	39,982	856,606
	MAY	707,190	26,181	48,555	64,894	29,180	3,863	879,864
	JUNE	775,866	28,724	10,210	65,663	34,186	26,924	941,572
	JULY	687,007	25,434	35,333	69,503	37,078	6,045	860,400
	AUGUST	661,438	24,488	44,908	70,807	36,638	8,704	846,983
	SEPTEMBER	710,285	26,296	10,589	76,657	30,590	32,922	887,339
	OCTOBER	658,947	24,395	10,892	80,537	31,630	23,903	830,304
	NOVEMBER	-	-	-	-	-	-	-
	DECEMBER	-	-	-	-	-	-	-
	YTD TOTALS	6,850,109	253,603	246,060	680,697	269,173	160,922	8,460,565
YTD Variance % to Prior Year		-3.2%	-3.2%	23.7%	2.5%	5.3%	14.4%	-1.6%
2009	JANUARY	731,572	27,084	48,791	60,758	19,724	775	888,705
	FEBRUARY	578,647	21,422	1,388	63,535	17,638	2,980	685,610
	MARCH	724,314	26,815	4,704	61,142	19,105	6,563	842,643
	APRIL	685,809	25,390	5,762	58,382	19,360	1,770	796,473
	MAY	715,504	26,489	30,426	55,443	27,549	19,352	874,764
	JUNE	784,115	29,029	6,658	59,238	31,859	4,794	915,692
	JULY	735,367	27,225	16,214	60,780	35,713	72,661	947,960
	AUGUST	687,120	25,438	60,815	67,804	33,421	11,384	885,982
	SEPTEMBER	735,274	27,221	11,951	107,176	24,657	6,847	913,127
	OCTOBER	698,424	25,857	12,269	70,148	26,537	13,569	846,803
	NOVEMBER	673,502	24,934	12,212	45,132	18,958	5,793	780,531
	DECEMBER	968,426	35,853	2,395	69,830	15,263	5,053	1,096,819
	YTD TOTALS	8,718,073	322,758	213,586	779,367	289,785	151,541	10,475,109
YTD Variance % to Prior Year		-6.9%	N/A	-81.8%	1.1%	-21.5%	95.7%	-10.8%
2008	JANUARY	730,950		105,673	87,383	23,458	-	947,464
	FEBRUARY	660,361		92,179	70,790	21,905	1,647	846,882
	MARCH	775,718		101,749	65,121	25,070	352	968,009
	APRIL	744,665		70,362	59,901	28,708	1,764	905,401
	MAY	800,688		211,052	60,865	38,175	-	1,110,779
	JUNE	850,363		82,263	68,532	34,670	10,135	1,045,962
	JULY	801,783		68,083	62,419	44,827	45,841	1,022,954
	AUGUST	752,023		75,925	61,928	47,973	-	937,850
	SEPTEMBER	814,631		70,781	58,503	32,702	11,592	988,209
	OCTOBER	702,582		116,127	69,428	33,876	205	922,217
	NOVEMBER	698,913		60,471	46,626	20,722	4,462	831,195
	DECEMBER	1,026,800		118,297	59,122	16,933	1,421	1,222,572
	YTD TOTALS	9,359,476		1,172,961	770,620	369,019	77,419	11,749,495
Variance % to Prior Yr.		-0.4%		146.2%	-20.0%	3.5%	-17.1%	4.1%
2007	JANUARY	750,177		3,934	65,977	23,949	708	844,745
	FEBRUARY	619,863		27,690	78,317	19,814	1,274	746,958
	MARCH	813,871		15,713	78,750	22,782	869	931,985
	APRIL	701,755		43,682	85,333	25,638	2,497	858,906
	MAY	772,235		87,603	89,446	33,915	5,128	988,327
	JUNE	946,277		165,677	88,126	39,628	21,482	1,261,189
	JULY	769,616		(84,100)	85,424	40,351	13,918	825,208
	AUGUST	686,846		52,503	85,960	38,956	27,962	892,228
	SEPTEMBER	858,798		14,254	75,117	33,754	16,376	998,299
	OCTOBER	753,474		48,080	93,304	35,773	81	930,713
	NOVEMBER	757,518		95,159	69,508	23,845	3,102	949,131
	DECEMBER	964,177		6,283	68,199	18,295	-	1,056,954
	YTD TOTALS	9,394,606		476,477	963,462	356,701	93,396	11,284,643
Variance % to Prior Yr.		2.8%		212.4%	9.4%	8.1%	-0.4%	6.5%
2006	JANUARY	759,756		6,893	61,598	21,206	1,754	851,208
	FEBRUARY	664,552		4,778	63,473	20,694	(9,214)	744,283
	MARCH	824,246		1,121	63,765	20,700	22,156	931,987
	APRIL	690,084		23,147	75,471	20,860	250	809,813
	MAY	792,369		15,378	76,058	33,692	3,276	920,772
	JUNE	839,827		63,591	85,658	33,960	11,142	1,034,178
	JULY	736,565		4,713	65,570	38,234	14,441	859,523
	AUGUST	710,947		2,810	89,539	35,386	14,353	853,035
	SEPTEMBER	802,671		6,902	87,689	30,661	35,799	963,722
	OCTOBER	706,677		15,352	83,337	31,962	(234)	837,094
	NOVEMBER	711,325		6,343	73,927	24,152	-	815,747
	DECEMBER	897,459		1,471	54,595	18,448	72	972,045
	YTD TOTALS	9,136,480		152,499	880,680	329,954	93,795	10,593,407
Variance % to Prior Yr.		-7.4%		-11.4%	-6.1%	11.0%	-83.4%	-10.5%

CITY OF LOUISVILLE

**Top 50 Vendors
Revenue for Yr 2010 with 2009 Comparisons**

	Sales Tax 2010	Sales Tax 2009	Incr/(Decr)	Variance % to 2009	% Top 50 Vendors to Total Tax
January	429,070	457,121	(28,051)	-6.14%	65.53%
February	444,475	401,237	43,237	10.78%	72.49%
March	522,021	485,845	36,176	7.45%	79.72%
April	509,079	476,013	33,066	6.95%	77.75%
May	541,409	509,307	32,103	6.30%	82.69%
June	586,964	518,353	68,611	13.24%	89.64%
July	531,468	514,512	16,957	3.30%	81.17%
August	523,331	494,236	29,095	5.89%	79.93%
September	514,739	480,269	34,470	7.18%	78.61%
October	503,737	481,461	22,275	4.63%	76.93%
November	-	477,928			
December	-	621,479			
Totals	\$ 5,106,293	\$ 5,917,762	287,938	5.98%	70.83%

Top 50 Vendor Summary			
YTD 2010 compared with 2009:	Incr/(Decr)		% Variance
Top 50 vendors	287,938.06		5.98%
General Mds.	\$ 35,621.64		4.80%
Grocery	\$ 110,826.15		9.96%
Home Improvement	\$ 19,982.00		2.17%
Hotels	\$ 21,156.45		7.00%
Restaurants	\$ 40,454.97		5.50%
Telecom/Utilities	\$ 59,896.85		5.96%



City of Louisville, Colorado
Total Sales Tax Revenue
2006 -2010

Month Of Sale	2006 Actual	2007 Actual	2008 Actual	2009 Actual	2010 Budget	2010 Actual	Mnthly % Of 2009	Y-T-D % Of 2009	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	761,510	750,885	730,950	759,431	632,026	654,777	86.2%	86.2%	103.6%	103.6%
Feb	655,339	621,137	661,989	603,049	562,534	613,160	101.7%	93.1%	109.0%	106.1%
Mar	846,402	814,739	776,070	757,692	684,124	777,711	102.6%	96.5%	113.7%	108.9%
Apr	690,334	704,252	746,429	712,968	638,198	733,959	102.9%	98.1%	115.0%	110.4%
May	795,645	776,516	800,688	751,562	686,597	737,768	98.2%	98.1%	107.5%	109.8%
Jun	850,969	967,759	850,363	817,334	749,170	821,825	100.5%	98.6%	109.7%	109.8%
Jul	750,188	783,533	847,624	764,058	686,624	720,871	94.3%	97.9%	105.0%	109.1%
Aug	723,856	714,808	752,023	722,772	652,845	688,670	95.3%	97.6%	105.5%	108.6%
Sep	838,470	875,174	826,223	766,080	707,956	757,807	98.9%	97.8%	107.0%	108.4%
Oct	706,443	753,555	702,786	737,373	657,070	703,168	95.4%	97.5%	107.0%	108.3%
Nov	711,325	760,620	703,376	703,728	649,910		0.0%	0.0%	0.0%	0.0%
Dec	897,509	964,177	1,028,220	1,010,001	844,506		0.0%	0.0%	0.0%	0.0%
Totals	9,227,990	9,487,156	9,426,741	9,106,047	8,151,560	7,209,716				
% Of Change	-11.6%	2.8%	-0.6%	-3.4%	-10.5%					

City of Louisville, Colorado
Historic Preservation Revenue
2006 -2010

Month Of Sale	2006 Actual	2007 Actual	2008 Actual	2009 Actual	2010 Budget	2010 Actual	Mnthly % Of 2009	Y-T-D % Of 2009	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan				27,084	23,841	23,239	85.8%	85.8%	97.5%	97.5%
Feb				21,422	18,858	21,546	100.6%	92.3%	114.3%	104.9%
Mar				26,815	23,605	27,595	102.9%	96.1%	116.9%	109.2%
Apr				25,390	22,350	25,651	101.0%	97.3%	114.8%	110.6%
May				26,489	23,318	26,181	98.8%	97.7%	112.3%	110.9%
Jun				29,029	25,553	28,724	98.9%	97.9%	112.4%	111.2%
Jul				27,225	23,965	25,434	93.4%	97.2%	106.1%	110.5%
Aug				25,438	22,393	24,586	96.6%	97.2%	109.8%	110.4%
Sep				27,221	23,962	26,296	96.6%	97.1%	109.7%	110.3%
Oct				25,857	22,761	24,395	94.3%	96.8%	107.2%	110.0%
Nov				24,934	21,949		0.0%	0.0%	0.0%	0.0%
Dec				35,904	31,605		0.0%	0.0%	0.0%	0.0%
Totals	-	-	-	322,809	284,160	253,647				
% Of Change					-12.0%					

City of Louisville, Colorado
Total Sales Tax Revenue (without HPT)
2006 -2010

Month Of Sale	2006 Actual	2007 Actual	2008 Actual	2009 Actual	2010 Budget	2010 Actual	Mnthly % Of 2009	Y-T-D % Of 2009	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	761,510	750,885	730,950	732,347	608,185	631,538	86.2%	86.2%	103.8%	103.8%
Feb	655,339	621,137	661,989	581,626	543,677	591,614	101.7%	93.1%	108.8%	106.2%
Mar	846,402	814,739	776,070	730,876	660,519	750,116	102.6%	96.5%	113.6%	108.9%
Apr	690,334	704,252	746,429	687,578	615,848	708,308	103.0%	98.1%	115.0%	110.4%
May	795,645	776,516	800,688	725,073	663,279	711,586	98.1%	98.1%	107.3%	109.8%
Jun	850,969	967,759	850,363	788,305	723,616	793,102	100.6%	98.6%	109.6%	109.7%
Jul	750,188	783,533	847,624	736,834	662,659	695,437	94.4%	98.0%	104.9%	109.0%
Aug	723,856	714,808	752,023	697,333	630,452	664,084	95.2%	97.6%	105.3%	108.6%
Sep	838,470	875,174	826,223	738,859	683,994	731,511	99.0%	97.8%	106.9%	108.4%
Oct	706,443	753,555	702,786	711,516	634,309	678,772	95.4%	97.6%	107.0%	108.2%
Nov	711,325	760,620	703,376	678,793	627,961	-	0.0%	0.0%	0.0%	0.0%
Dec	897,509	964,177	1,028,220	974,097	812,901	-	0.0%	0.0%	0.0%	0.0%
Totals	9,227,990	9,487,156	9,426,741	8,783,238	7,867,400	6,956,069				
% Of Change	-11.6%	2.8%	-0.6%	-6.8%	-16.5%					

City of Louisville, Colorado
Lodging Tax Revenue
2006 -2010

Month Of Sale	2006 Actual	2007 Actual	2008 Actual	2009 Actual	2010 Budget	2010 Actual	Mnthly % Of 2009	Y-T-D % Of 2009	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	21,206	23,949	23,458	19,724	18,171	15,093	76.5%	76.5%	83.1%	83.1%
Feb	20,694	19,814	21,905	17,638	17,823	15,512	87.9%	81.9%	87.0%	85.0%
Mar	20,700	22,782	25,070	19,105	18,994	19,765	103.5%	89.2%	104.1%	91.6%
Apr	20,860	25,638	28,708	19,360	19,934	19,502	100.7%	92.1%	97.8%	93.3%
May	33,692	33,915	38,175	33,689	29,603	29,180	86.6%	90.4%	98.6%	94.8%
Jun	33,960	39,628	34,670	31,859	29,950	34,186	107.3%	94.2%	114.1%	99.1%
Jul	38,234	40,351	44,827	35,713	32,986	37,078	103.8%	96.2%	112.4%	101.7%
Aug	35,386	38,956	47,973	33,421	32,651	36,638	109.6%	98.3%	112.2%	103.4%
Sep	30,661	33,754	32,702	26,645	26,011	30,590	114.8%	100.2%	117.6%	105.1%
Oct	31,962	35,773	33,876	26,537	26,861	31,630	119.2%	102.1%	117.8%	106.4%
Nov	24,152	23,845	20,722	18,958	19,180		0.0%	0.0%	0.0%	0.0%
Dec	18,448	18,295	16,933	15,263	15,667		0.0%	0.0%	0.0%	0.0%
Totals	329,954	356,700	369,019	297,913	287,830	269,173				
% Of Change	11.0%	8.1%	3.5%	-19.3%	-3.4%					

City of Louisville, Colorado
Auto Use Tax Revenue
2006 -2010

Month Of Sale	2006 Actual	2007 Actual	2008 Actual	2009 Actual	2010 Budget	2010 Actual	Mnthly % Of 2009	Y-T-D % Of 2009	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	61,598	65,977	87,383	60,758	55,785	66,070	108.7%	108.7%	118.4%	118.4%
Feb	63,473	78,317	70,790	63,535	55,908	61,173	96.3%	102.4%	109.4%	113.9%
Mar	63,765	78,750	65,121	61,142	59,008	62,819	102.7%	102.5%	106.5%	111.3%
Apr	75,471	85,333	59,901	58,382	51,809	62,576	107.2%	103.6%	120.8%	113.5%
May	76,058	89,446	60,865	55,443	52,278	64,894	117.0%	106.1%	124.1%	115.6%
Jun	85,658	88,126	68,532	59,238	57,042	65,663	110.8%	106.9%	115.1%	115.5%
Jul	65,570	85,424	62,419	60,780	56,539	69,503	114.4%	108.0%	122.9%	116.6%
Aug	89,539	85,960	61,928	67,804	60,847	70,807	104.4%	107.5%	116.4%	116.5%
Sep	87,689	75,117	58,503	107,176	68,324	76,657	71.5%	101.0%	112.2%	116.0%
Oct	83,337	93,304	69,428	70,148	62,954	80,537	116.0%	102.5%	127.9%	117.3%
Nov	73,927	69,508	46,626	45,132	51,233		0.0%	0.0%	0.0%	0.0%
Dec	54,595	68,199	59,122	69,830	49,124		0.0%	0.0%	0.0%	0.0%
Totals	880,680	963,462	770,620	779,367	680,850	680,698				
% Of Change	-6.1%	9.4%	-20.0%	1.1%	-12.6%					

City of Louisville, Colorado
Combined Sales Tax, Lodging Tax & Auto Use Tax Revenue
2006 -2010

Month Of Sale	2006 Actual	2007 Actual	2008 Actual	2009 Actual	2010 Budget	2010 Actual	Mnthly % Of 2009	Y-T-D % Of 2009	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	844,314	840,811	841,791	839,914	705,982	735,940	87.6%	87.6%	104.2%	104.2%
Feb	739,506	719,268	754,684	684,221	636,265	689,845	100.8%	93.5%	108.4%	106.2%
Mar	930,866	916,272	866,261	837,939	762,126	860,295	102.7%	96.8%	112.9%	108.6%
Apr	786,666	815,223	835,039	790,711	709,941	816,037	103.2%	98.4%	114.9%	110.2%
May	905,394	899,877	899,727	840,694	768,478	831,841	98.9%	98.5%	108.2%	109.8%
Jun	970,587	1,095,513	953,565	908,430	836,161	921,674	101.5%	99.1%	110.2%	109.9%
Jul	853,992	909,309	954,871	860,551	776,148	827,452	96.2%	98.6%	106.6%	109.4%
Aug	848,781	839,725	861,925	823,997	746,342	796,115	96.6%	98.4%	106.7%	109.1%
Sep	956,820	984,045	917,428	899,900	802,291	865,054	96.1%	98.1%	107.8%	108.9%
Oct	821,742	882,632	806,090	834,057	746,885	815,334	101.1%	98.1%	109.2%	108.9%
Nov	809,405	853,973	770,724	767,818	720,323	-	0.0%	0.0%	0.0%	0.0%
Dec	970,552	1,050,671	1,104,275	1,095,094	909,297	-	0.0%	0.0%	0.0%	0.0%
Totals	10,438,624	10,807,318	10,566,380	10,183,326	9,120,240	8,159,587				
% Of Change	-10.5%	3.5%	-2.2%	-3.6%	-10.4%					

City of Louisville, Colorado
Building Use Tax Revenue
2006 -2010

Month Of Sale	2006 Actual	2007 Actual	2008 Actual	2009 Actual	2010 Budget	2010 Actual	Mnthly % Of 2009	Y-T-D % Of 2009	Mnthly % Of Bdgt	Y-T-D % Of Bdgt
Jan	6,893	3,934	18,290	48,791	18,828	4,958	10.2%	10.2%	26.3%	26.3%
Feb	4,778	27,690	21,389	1,388	12,679	19,291	1389.7%	48.3%	152.1%	77.0%
Mar	1,121	15,713	36,628	4,704	11,451	45,287	962.7%	126.7%	395.5%	161.9%
Apr	23,147	43,682	10,461	5,762	14,299	16,038	278.3%	141.1%	112.2%	149.5%
May	15,378	87,603	150,187	30,426	37,038	48,555	159.6%	147.3%	131.1%	142.2%
Jun	63,591	76,662	13,731	6,658	22,928	10,210	153.3%	147.7%	44.5%	123.1%
Jul	4,713	4,914	5,664	16,214	10,678	35,333	217.9%	157.7%	330.9%	140.5%
Aug	2,810	52,503	13,997	60,815	23,827	44,908	73.8%	128.5%	188.5%	148.0%
Sep	6,902	14,254	12,283	11,951	20,524	10,589	88.6%	126.0%	51.6%	136.5%
Oct	15,352	48,080	46,698	12,269	17,275	10,892	88.8%	123.7%	63.1%	129.8%
Nov	6,343	95,159	13,844	12,212	16,319		0.0%	0.0%	0.0%	0.0%
Dec	1,471	6,283	55,025	2,395	18,464		0.0%	0.0%	0.0%	0.0%
Totals	152,499	476,477	398,197	213,585	224,310	246,061				
% Of Change	-11.4%	212.4%	-16.4%	-46.4%	5.0%					

Actual G/L amounts may vary